



2010: A NEW DAWN?

Asset Finance Executive Briefings

2010
Half day seminars



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Invigors Asset Finance Executive Briefings 2010

Despite European markets emerging from recession, constraints on bank capital allocation continue to place pressure on liquidity in all areas of equipment and vehicle finance. Business models have never been under so much scrutiny, with no organisation immune from the market disruption. Essentially, those companies with a clear market view, aligned operational excellence and the ability to take advantage of emerging market gaps can expect a healthy future. For others, the outlook is less clear.

Invigors' half-day 'Executive Briefings' are targeted specifically at the needs of senior decision-makers within the asset finance industry. With expert speakers and lively debate, they cover subjects of significant importance, selected by a survey of potential delegates:

22/04/10: Manufacturer finance - what's changed?

10/06/10: Smarter ways to manage risk

Spaces are limited to ensure a high quality environment. Please book early to avoid disappointment.

Manufacturer finance - what's changed?

Date: 22/04/10

Time: 10am - 1pm followed by lunch

Venue: Institute of Directors, 116 Pall Mall, London

- **Lessons learned in 2009**
Cormac Costelloe, Managing Director, CIT Vendor Finance, Europe
- **Covering EMEA: trends and pressures for an international captive**
Paul Sheeran, Managing Director, Hewlett-Packard Financial Services, EMEA
- **Captive today - what does the future hold?**
Elliot Lennick, Chief Executive North, East & Western Europe, MAN Finance
- **CEE expansion - a viable option for vendors in 2010?**
Manuela Pachoinig, Head of Vendors & Cross Border, UniCredit Leasing S.p.A.

Smarter ways to manage risk

Date: 10/06/10

Time: 10am - 1pm followed by lunch

Venue: Institute of Directors, 116 Pall Mall, London

- **Smarter risk controls for the asset finance industry**
Joanne Smith, Chief Executive & Creative Officer, The Consulting Consortium
- **Transparency in a post-Sarbox world**
Andrew Denton, Sales and Marketing Director, CHP Consulting
- **New ways to fight fraud**
Simi Bains, Fraud Liaison Manager, D&B UK & Ireland
- **Business Intelligence - a fresh perspective on managing risk**
Richard Guilbert, Partner, Invigors LLP

Seminar sponsored by: CHP Consulting Limited

CHP Consulting is the leading global supplier of asset and motor finance software and consultancy services, with over 40 clients in 15 countries. ALFA v5, our class-leading software solution, delivers 20 years of functional depth on a web platform. ALFA v5 supports the end-to-end management of leases and loans, with full multi-country support for both flow and structured business, all over a single database. Built using the latest technologies, integration and deployment are made easy.

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INVIGORS ASSET FINANCE EXECUTIVE BRIEFINGS 2010	NUMBER OF DELEGATE PLACES	PRICE PER DELEGATE	BRIEFING PRICE
22/04/10 Manufacturer finance - what's changed?		£351.33 (£299 + VAT)	
10/06/10 Smarter ways to manage risk		£351.33 (£299 + VAT)	
		SUBTOTAL	£
	CONCESSION CODE	CONCESSION %	CONCESSION AMOUNT
	LESS CONCESSION		
		GRAND TOTAL	£

4 EASY WAYS TO BOOK

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POST: Invigors LLP
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18 College Street
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GU31 4AD
United Kingdom

WEB: [www.invigors.com/
executivebriefings](http://www.invigors.com/executivebriefings)

**SPACES ARE LIMITED SO WE WOULD RECOMMEND
EARLY BOOKING TO AVOID DISAPPOINTMENT.**

Invigors distributes a free leasing industry electronic newsletter and other information considered of interest. If you do not wish to be added to Invigors' mailing list, please tick this box.

Payment and Cancellation Policy

Payment required at time of booking or as per invoice terms. Booking is not confirmed until payment is received. Should you be unable to attend, a substitute delegate is welcome at no extra charge. A full refund of the booking fee, less £50 + VAT administration fee will be given for cancellations (in writing or by email) received more than 30 days before the event. Cancellations received 30 to 15 days before the event will receive a 50% refund. No refund is given for cancellations received 14 days or less before the event.

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To add details for more than 2 delegates, please copy this booking form or print another one from www.invigors.com/executivebriefings

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